



# STEPHEN APPLE

Winston-Salem, North Carolina

## WORK EXPERIENCE

### STREAMTWO

Cofounder & Chief Executive Officer | Apr, 2014 – Current

Cofounded and bootstrapped the company to fill a niche market need. Developed hardware products and cloud software. Acquired 1.4 M total revenue in three years following product launch.

- Created all hardware products.
- Sourced reputable suppliers, created and managed supply chain.
- Identified roles and divided responsibilities with my cofounder.
- Oversaw manufacturing and quality assurance.
- Hired a small team of subcontractors for manufacturing, support, sales.
- Set and maintained quality assurance level for our product manufacturing.
- Created hardware and software products.
- Rolled out the hardware and software commercially.
- Visited customers nationwide for installation and support.

### ONESOURCE LAB

Cofounder & Chief Technology Officer | 2011 – 2013

Developed a business to business SaaS CMS and marketed to music companies for artist brand management. Worked closely with companies like Sony BMG and Orchard Music to develop a centralized system with custom plugins to individually manage artist domains (website content & design, texting campaigns, and rewards programs).

- Developed a drag and drop web interface for content management.
- Developed a customizable theme interface for designers to use.
- Designed the API.
- LAMP stack.
- Discovery meeting with Sony BMG Music Entertainment, New York City office.
- Discovery meeting with Orchard Music, New York City office.

### STREAM•O•MATIC

Founder & Chief Executive Officer | Jan, 2008 – Apr, 2014

Developed a SaaS white label video streaming service used by businesses, government, and nonprofit organizations. Created a workflow for customers to create live streams on-demand, now available at 155 points of presence worldwide.

- LAMP stack.
- Designed the API.
- AWS EC2, S3, & CloudFront.

## SKILLS

Python	Perl	PHP	MySQL	Node.js	Express	MongoDB
Electron	HTML5	CSS	jQuery	JavaScript	Vim	Git
AWS EC2	AWS S3	AWS CloudFront	Apache Web Server			
Lighttpd Web Server						

## CONTACT INFORMATION

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